



TAYLOR MILTON HOMES

LONG BEACH COMMUNITY NEWSLETTER AVAILABLE IN DIGITAL FORMAT

EDITOR: ANDREW BYRD

MAY 2021



DANCE 4 DIVERSITY!

INCLUSION and COMMUNITY

Come celebrate our diverse community with us. Get a handle on Covid by wearing a mask, social distancing, while taking an ABSOLUTELY FREE Tahitian Dance Class on the Bluff. Professional and competitive dance instructor, Tori Alani Tashiro will help us work our core and tuck those tummies for summer. All ages invited! Thursday, May 20, 2021 @ 5:30p. On Ocean Blvd across from Loma. Follow the Taylor Milton Homes signs.

Sign up today by scanning below and filling out the authorization form or visit

www.TaylorMiltonhomes.com

SEE YOU THERE!

Written by: Taylor Milton



AMAZING LOCALS- SAILIA

MEET SAILIA!

Sailia is a local tattoo artist who specializes in figure-realism. She particularly enjoys "taking the beauty of ancient mythological sculpture and blending it with one's personal touch and present story".

As an artist, Sailia most enjoys art where she can aid people and heal them in a way that is empowering and beautiful.

To learn more about Sailia's work, check out <https://www.sailiatattoo.com/>

Written by: Andrew Byrd





TAYLOR TALK

What's going on in the current local real estate market?

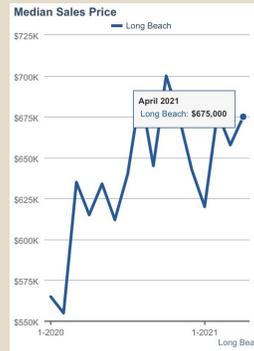
Navigating real estate sales during the unpredictability of the Covid-19 pandemic has been bewildering for most home sellers. The Long Beach real estate market is flooded with qualified home buyers looking to capitalize on the lowest interest rates in years.

People selling their homes are receiving multiple offers above their listing price, the day it hits the market. My colleague, Anthony Vulin, in Los Angeles area received 47 offers on his client's home. It's insane, but it won't last forever.

List your home now, and get top dollar while the market is overwhelmingly in the seller's favor. Don't wait. Call me, email, leave me a message below or visit my website for your free home evaluation. Do it now!

Written by: Taylor Milton

MARKET UPDATES



Despite the volatility of median home sales prices in Long Beach over the past year, sales prices continue to rise with an increase of approximately \$18k just in the last month.



Homeowners selling their homes are receiving 1.3 % above their last listing price. For example, a listing price of \$675K would receive \$683,775.



The number of days a home sits on the market continues to decline. Eight days is the new average.



New listings are down approximately 118 listings from March 2021, which is driving housing prices up.

Scan the QR code with your phone's camera to get more information



Home Sellers



HOME SELLING TIPS

A real estate photograph is the very first impression of your home if you sell your home online. To make sure you get the best photos, hire a professional photographer, Erica Medrano from Shelter and Sky Photography is Taylor Milton Homes' top choice.

Check out our "Real Estate Photography Tips for Home Sellers" video to learn more about how home photographs can benefit you!

Written by: Kate Liang



LOCAL MARKET TRENDS

Home sellers are receiving tons of offers above listing price, since home buyers are taking advantage of the lowest interest rate in recent years, especially in the Long Beach, California area. Head to our "Local Market Update" video on YouTube, for more info to help you sell your home for more!

Written by: Kate Liang

LA RIVER REVITALIZATION

HOW WILL IT AFFECT THE VALUE OF YOUR HOME?

The LA River revitalization plan was signed into law in 2015; a plan by the community for the community.

This plan will help support local small businesses, aid in preventing gentrification, prevent and manage homelessness, while bringing much needed environmental consciousness to an under-served community through affordable housing, parks, entertainment and more.

How will it affect the local housing market? Find out more by subscribing to [Taylor Milton Homes' Taylor Talk](#) and find out more about the LA River plan by visiting **lowerlariver.org**

Written by: Taylor Milton

HOME IMPROVEMENT

Up to \$2,000 rebate for Home Improvements

Find out how you could possibly qualify for up to a \$2,000 rebate on home Improvements. "Property owners have received rebates to pay for improvements involving paint, stucco, doors, driveways, porch, and window repairs" in the city of Long Beach.

Scan Below or visit **www.TaylorMiltonHomes.com** to download Free information on your home improvements.

Written by: Taylor Milton



Do you Want to Know How Much Your Home is Worth?



Use your phone to scan the QR code for a free
home valuation report



Realtor License #01767809
Real Estate eBroker

Home Buyers



HOMES FOR SALE IN LONG BEACH

62700 REGWAY AVENUE



- 3 Bedrooms and 2 Bathrooms
- 1,198 sq feet
- Price: \$675,000

3595 SANTA FE AVENUE



- 3 Bedrooms and 2 Bathrooms
- 1,482 sq feet
- Price: \$549,000

361 E 60TH STREET



- 2 Bedrooms and 1 Bathrooms
- 702 sq feet
- Price: \$479,900

LOCAL ARCHITECT

Located right here in Long Beach, [Interstices Architecture](#) was established in 1990 with Founding Principal and lead architect, Jonathan Glasgow, at the helm. Interstices Architecture specializes in modern, contemporary and mid-century styles.

One of the most notable things about this firm is the number of awards and accolades that it has received for its outstanding work in architecture and design. Some of these awards include: AIA Long Beach/South Bay's Honor and the Long Beach Preservation Award.

Written by: Tomeeka Spruill

MORTGAGE QUALIFYING

Meet Joe Soto

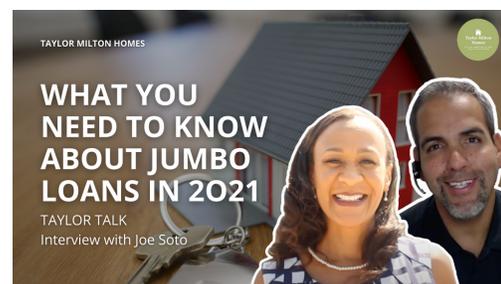
As a Realtor, I am held to the highest standards for customer service and due diligence. I have to trust that my team and colleagues are providing that same level of honesty and genuine care to all of my clients. I refer my clients to Joe because I know that he will hold their hand and walk them through the process of loan qualifications, while providing an amazing experience! Thanks Joe!

For more information on Jumbo Loan tips, check out our [interview with Joe Soto](#).

Written by: Taylor Milton

HOME BUYING TIPS

1. Get pre-qualified today.
2. Find a realtor familiar with escalation clauses.
3. Don't rush. Be clear and methodical when you purchase.



New to the Neighborhood



VOLUNTEER OPPORTUNITIES

Volunteer at the great LA River Clean Up this summer- <https://foliar.org/cleanup/>

Become a mentor for disadvantaged youths at Operation Jump Start- <https://operationjumpstart.org/become-a-mentor/>

Volunteer at Long Beach Rescue Mission, an organization helping the Homeless in Long Beach- <https://lbrm.org/ways-to-help/>

Volunteer at the Jewel Box Children's Theater company, which provides theater and music classes to impoverished children- <https://www.jewelboxchildrenstheater.org/volunteer/>

LOCAL EVENTS

Long Beach Grand Prix

The Acura Grand Prix of Long Beach have recently announced that this year's Grand Prix has been delayed due to COVID-19. However, the delay is not for long. The new date for the Grand Prix will commence on September 24-26, 2021. The Long Beach Grand Prix is a great Long Beach tradition and we recommend any new residents to come out and enjoy the races.

For more information on the Grand Prix, please visit <https://gplb.com/> to learn more about this fantastic event.

Written by: Andrew Byrd

LOCAL RESOURCES

Animal Care- (562) 570-7387
Emergency- 911
Library- (562) 570-7500
Neighborhood Resource Center- (562) 570-1010
Public Works- (562) 570-6383

For more resources visit www.longbeach.gov/whodoicall/



LOCAL GOLF NEWS

Golf Course of the Month: The El Dorado Golf Course. This golf course is an all around good time. Ranked in GolfLink's Top 100 Golf Courses of all time. This prestigious park is great for all occasions. El Dorado Golf Course prides it self on being a great place for events, such as tournaments, weddings, or father's day celebration. Check it out!

For more info on El Dorado Golf Course, check out <https://www.eldoradoparkgc.com/>

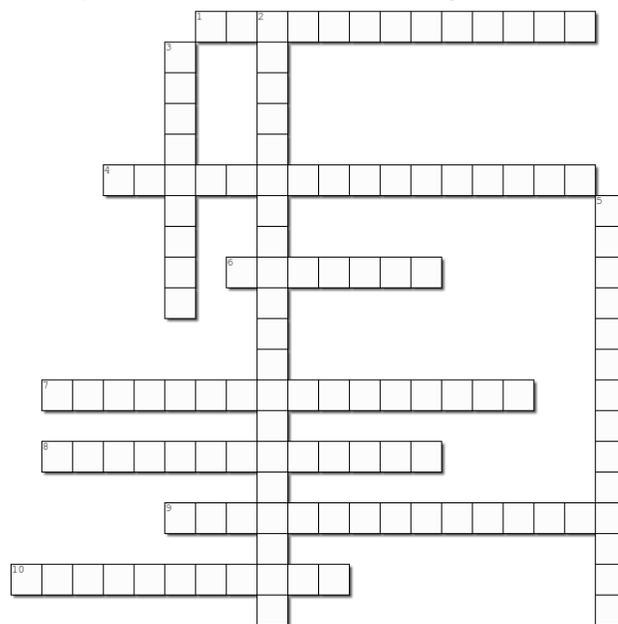
Golf Tip of the Month: Want to find ways to improve your golf game? Golf blog "The Left Rough" recommends one thing above all others. Focus on your tempo. According to them, you need to have a 3:1 tempo where your back-swing is three times as long as your down-swing. If you master this area, your golf performance should improve significantly.

For more tips on improving your golf performance, check out the Left Rough at <https://theleftrough.com/golf-tips/>

Written by: Andrew Byrd

Taylor Milton Homes Crossword

Complete Our Crossword Puzzle of Some Awesome Long Beach Landmarks!



Created using the Crossword Maker on TheTeachersCorner.net

Across

1. A 4,000 seat, indoor multi-purpose arena on the campus of Long Beach State University. Its shape and color are very unique
4. public airport three miles northeast of downtown
6. A shopping center with 30+ retailers & restaurants, cinema, comedy club, boutique hotel, an iconic carousel and more!
7. Right by Lion's Lighthouse, this village features colorful boardwalk shops and restaurants amid scenic harbor.
8. a roundabout at the intersection of Lakewood Boulevard, Pacific Coast Highway and Los Coyotes Diagonal
9. Located at the Pike, this 10-story landmark also has a park nearby to have a picnic or nice outing
10. A legendary ride located in the Pike. Take a ride on this and you can see a beautiful view of the Pike and Long Beach.

Down

2. A large shopping center in northeastern Long Beach. Houses many businesses including Edwards Movie Theater and In-N-Out.
3. Housed in an iconic 1936 ocean liner moored at Long Beach, this ornate floating hotel and museum is legendary
5. A 4-acre stretch of beach to bring your furry companions to run on the sand and splash in the ocean



LOCAL FREEBIES

- Yogalution Movement is offering free yoga at 11 AM everyday
- El Dorado Nature Center offering free walks
- Enjoy the Modern Makers Mart, an outdoor market event with live music and tasty treats for all, on Saturday, May 8th
- Free Home Valuation from Taylor Milton Homes





Taylor Milton Homes
Taylor Christian Milton
REALTOR®

WELCOME TO TAYLOR MILTON HOMES!
LET US HELP YOU SELL YOUR HOME



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LICENSE: #1767809

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We help people selling their homes connect with qualified buyers through innovative technologies.




**Taylor Milton
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